

QUALIFICATIONS

Nancy Gossett Dove, MAI, SRA

Senior Associate, Axial Advisory Group, LLC

Experience

Real Estate Appraiser concentrating on the valuation of commercial properties throughout Hampton Roads. Appraisal assignments have included vacant land for commercial and residential development, apartments, office buildings, retail structures, shopping centers, special purpose properties, industrial buildings and others.

Education

Old Dominion University, Norfolk, Virginia 1994
Bachelor of Science in Business Administration-Finance-Real Estate
Bachelor of Arts in Theater Arts-Dance

Employment

Appraiser; Axial Advisory Group, LLC; Chesapeake; June, 2009 - Present
Appraiser; Nancy D. Gossett and Company, Inc.; Norfolk; July, 2003 - May, 2009
Appraiser; Peter S. Eckert & Company, Inc.; Newport News; March, 1998 - July, 2003
Appraiser; City of Hampton; October, 1996 - February, 1998
Appraiser; Greenbrier Appraisal Service; Chesapeake; April, 1993 - September, 1996
Intern/Appraiser Trainee; John C. Harry, Inc.; Norfolk; April, 1992 - April, 1993
Intern; Goodman Segar Hogan Real Estate; Norfolk; summer, 1991

Appraisal Institute

Course 715GRE	Condemnation Appraising: Principles & Applications, 2011
Course 705	Litigation Appraising: Specialized Topics and Applications, 2010
Course 700	The Appraiser as an Expert Witness-Preparation & Testimony, 2009
AI Report	General Demonstration, 2007
SPP Course	Business Practices and Ethics, 2006
AI Exam	Comprehensive Examination, 2006
Course 510	Advanced Income Capitalization, December 2005
Course 540	Report Writing and Valuation Analysis, October 2005
Course 550	Advanced Applications, July 2005
Course 530	Advanced Cost and Sales Comparison Approaches, June 2005
Course 520	Highest and Best Use/Market Analysis, May 2005
Course 410	Standards of Professional Practice, 2004
Courses 410 & 420	Standards of Professional Practice, 1994

Real Estate Related Courses

Attacking and Defending an Appraisal in Litigation - July, 2011
Real Estate Tax Assessment Appeals - January, 2011
Litigation Skills for the Appraiser - October, 2010
Real Estate Finance, Value and Investment Performance - May, 2004
Scope of Work: Expanding Your Range of Services - May, 2003
VA Appraisal Law and Regulation Update - September, 2002
Marshall and Swift - Square Foot Method - January, 2001

Clientele

Local, state and federal agencies; city and county governments and housing authorities; local and national corporations; insurance companies; regional and national banking and financial institutions; accountants, attorneys, developers, investors and private individuals.

Memberships/Licenses

Certified General Real Estate Appraiser, Commonwealth of Virginia License 4001 003797
MAI and SRA Designations - Appraisal Institute, October 2007 and February 2008
Member Board of Directors Hampton Roads Chapter of the Appraisal Institute, 2005-2009
HR Rep. for AI Leadership, Development and Advisory Council 2006, 2007 and 2008
Discussion Leader - AI Leadership, Development and Advisory Council 2009
Member Hampton Roads Association for Commercial Real Estate, 2007-2011
Member Board of Directors Hampton Roads Association for Commercial Real Estate, 2010-2011

Expert Witness

Qualified as an expert witness, Circuit Court, City of Chesapeake, Virginia.
Provided Consultation - Board of Equalization, Arlington County, Virginia.

Awards

Top Forty Under 40 Award, Inside Business, The Hampton Roads Business Journal, 2008.
2012 Member of Excellence, Hampton Roads Commercial Real Estate Women (CREW).