

QUALIFICATIONS
Carolyn T. Kapusta, MAI
Senior Associate
Axial Advisory Group, LLC

Employment

- January 2004 to Present – Senior Associate, Axial Advisory Group, LLC in Hampton Roads, VA
- March 2000 to December 2003 – Conduit Loan Underwriter, Mortgageramp, Atlanta, GA
- January 1998 to December 2003 – Independent Fee Appraiser, Hospitality Appraisals, Yorktown, VA
- January 1997 to December 1997 – Commercial real estate sales, Associate Broker, Advantis GVA, Norfolk, VA
- March 1995 to December 1996 – Real Estate Appraiser, Sole Proprietor, Norfolk, VA
- January 1993 to February 1995 – Senior Appraiser, Peter S. Eckert & Company, Newport News, VA
- December 1990 to January 1993 – Associate Appraiser, Dominion Realty Advisors, Inc., Newport News, VA
- September 1989 to November 1990 – Staff Appraiser, Gretakis & Associates, Norfolk, VA
- May 1983 to August 1989 – Analyst, Stephen Jay Windsor & Associates, Virginia Beach, VA

Appraisal experience includes a variety of property types including hotel, office, retail, industrial, multi-family, condominiums, subdivisions, special use properties and vacant land.

Professional Affiliations

- Member Appraisal Institute (MAI)
- Certified General Real Estate Appraiser in the Commonwealth of Virginia - #4001-006449
- Certified General Real Estate Appraiser in the State of Maryland, #27799
- Licensed Real Estate Broker in the Commonwealth of Virginia, #066579
- Certified General Real Estate Appraiser in State of North Carolina - #A6056
- Charter Member, Commercial Real Estate Women (CREW) Hampton Roads Chapter
- Member, Hampton Roads Association for Commercial Real Estate (HRACRE)

Education

- James Madison University, Bachelor of Music

Appraisal Institute Education

- Attended and successfully completed all courses necessary for the MAI designation by the Appraisal Institute, including a demonstration report and comprehensive examination, 1989 – 1994

Other Appraisal/Real Estate Education

- Seminars and various other real estate related courses, 1995 - present

Clientele

Local, state, and federal agencies; city and county governments; housing authorities; local and national corporations; insurance companies; pension funds; regional and national banking/financial institutions; accountants, attorneys, developers, investors and private individuals.