

# **QUALIFICATIONS**

**Amy N. Edmonds, Associate**  
**Axial Advisory Group, LLC**

## **Experience**

Real Estate Appraiser concentrating on the valuation of commercial properties throughout Hampton Roads. Assignments have included market and economic research for appraisal and consultations involving single-tenant and multi-tenant office, retail and industrial buildings, apartment and condominium complexes, special use properties, vacant land including commercial and residential.

## **Employment**

January 2010 to present – Associate, Axial Advisory Group, LLC in Hampton Roads, VA  
March 2003- February 2008 – Real Estate Broker, Pierce Homes of Carolina, Inc., Greensboro, NC  
August 2000 – April 2003 - Owner/Operator, BENE-FIT Personal Training Services, Greensboro, NC

## **Education**

Bachelor of Science in Exercise & Sport Science from East Carolina University, Greenville, NC 2000

## **Appraisal Education**

Basic Appraisal Principles, Alpha College, Chesapeake, VA  
Basic Appraisal Procedures, Alpha College, Chesapeake, VA  
Residential Market Analysis & Highest & Best Use, The Real Estate Academy, Richmond, VA  
Residential Site Valuation & Cost Approach, The Real Estate Academy, Richmond, VA  
Sales Comparison & Income Approach, The Real Estate Academy, Richmond, VA  
USPAP (Uniform Standards of Professional Practice), Alpha College, Chesapeake, VA  
Business Practices and Ethics, Appraisal Institute  
General Sales Comparison Approach, Appraisal Institute – Greensboro, NC  
General Site Valuation and Cost Approach, Appraisal Institute – Greensboro, NC  
General Income Approach Part 1, Appraisal Institute – Greensboro, NC  
General Income Approach Part 2, Appraisal Institute – Greensboro, NC  
General Market Analysis & Highest & Best Use, Appraisal Institute – Greensboro, NC  
Real Estate Finance Statistics and Valuation Modeling – Appraisal Institute  
General Report Writing and Case Studies – Appraisal Institute  
Advanced Income Capitalization, Appraisal Institute – Las Vegas, NV

## **Real Estate Related Course**

The Discounted Cash Flow Model: Concepts, Issues, & Applications, Appraisal Institute  
Using Spreadsheet Programs in Real Estate Appraisal, Appraisal Institute – Greensboro, NC

## **Professional Affiliations**

Certified General Real Estate Appraiser, Commonwealth of Virginia - #4001-016304  
Candidate for Designation (MAI), Appraisal Institute  
Licensed Real Estate Broker in the State of North Carolina –#206730

## **Clientele**

Local, state and federal agencies, city and county governments and housing authorities, local and national corporations, insurance companies, pension funds, regional and national banking and financial institutions, accountants, attorneys, developers, investors and private individuals.